

President Komori's Address on Visit of Overseas Journalists to the Tsukuba Plant

Hello everyone and welcome to Japan! I am Yoshiharu Komori. Since you arrived here just yesterday, I am sure it is exhausting to go by bus today. This is the coldest part of the year in Japan, but I hope you will all have a very good time while you are here.

I am very grateful to all of you for taking the time to come and visit our Sekiyado Plant and Tsukuba Plant.

Komori Corporation was founded in 1923, so this is our 83rd year in business. Since our founding, Komori has devoted itself to using advanced technologies to develop products from the customer's viewpoint, and we supply high-quality, high-performance printing presses to the world with the ideal of contributing to society and culture.

The printing industry now in the 21st century has been transformed by the progress of digitalization and the need to respond to environmental problems. Printing needs are also becoming more diverse. To meet these challenges, Komori is working to improve the quality and performance of printing presses, to supply digital and network-ready products and systems to users and to develop environmentally friendly products.

We have constructed the Tsukuba Plant in order to create a corporate setup that is able to respond more flexibly to customer demands and boost customer satisfaction. Equipped with facilities for the development and production of presses and systems and providing a demo center for customers, the Tsukuba Plant will be, we believe, a manufacturing base for the 21st century that is without parallel.

Komori's corporate ethos aims at moving customers — customer kando. This means corporate management that aspires to gaining customer recognition of Komori as the manufacturer of choice by delivering products that always exceed expectations. For this purpose, we have created an uncompromising quality assurance system, and we will continue the planned development of the new technologies and products that the market requires and thereby build total confidence in Komori quality.

The basic concept behind the Tsukuba Plant is construction of the world's most advanced printing press production facility. With a focus on increasing customer kando, this plant will emphasize quality and reliability — the original starting point for manufacturing.

Five elements are key to our efforts on the hardware side — the factory facilities — and the software side, the introduction of new production and development systems.

- Improved quality and reliability
- More efficiency and faster rate of production
- Enhanced communications
- Environmental friendliness
- Human resources training and education

We are very proud of this wonderful facility. We believe that this plant — as the R&D and production launchpad for world-class Komori-brand products — is the foundation of Komori's future.

Our time, unfortunately, is limited and today we have the plant presentation, plant inspection, and the Ipex 2006 press conference on the exhibition to be held in Birmingham this April.

I hope that all of you will be able to take in our Komori Group printing machines with your own eyes and that today's visit is meaningful in acquainting you with Komori's future.

Once again, thank you very much.

President and CEO

Yoshiharu Komori